

## #140Down – Now What?

### The Future of Lawyering is Here

#### 2017 Pitblado Program Agenda - Friday, November 3

| Time                 | Topic                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
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| 8:00 am - 8:30 am    | <b>Registration</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 8:30 am - 8:40 am    | <b>Welcome</b><br>Co-Chair: The Honourable Mr. Justice Chris Martin                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 8:40 am - 9:40 am    | <b>Tomorrow's Law Firm - Today!</b><br><i>Jordan Furlong, lawyer, leading analyst of the global legal market, author: Law Is A Buyer's Market: Building A Client-First Law Firm</i><br><br>Canadian science-fiction writer William Gibson is famously attributed with noting, " <i>The future is already here - it's just not evenly distributed.</i> " The law firm as we've known it for the past several decades is undergoing a fundamental transformation. Jordan Furlong charts the course of that evolution and shows law firms how to become "tomorrow's law firm" today. After explaining the forces that are remaking law firms, he will recommend six strategic responses that lawyers can make to remain competitive in a time of great upheaval. |
| 9:40 am - 10:25 am   | <b>Increasing Access to Justice with Online Dispute Resolution: An Introduction to the Civil Resolution Tribunal</b><br><i>Shannon Salter, lawyer, Chair of the Civil Resolution Tribunal, adjunct professor</i><br><br>The Civil Resolution Tribunal (CRT) is Canada's first online tribunal, resolving neighbour and small claims disputes. Online dispute resolution can increase access to justice by building the justice system around the public, leveraging technology to connect people with legal help wherever and whenever it's convenient for them. Using the CRT model Shannon Salter helped create, she will discuss best practices in developing an ODR system as well as the changing role of lawyers in a digital age.                      |
| 10:25 am to 10:45 am | <b>Refreshment Break</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |

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| 10:45 am - 11:15 am | <p><b>Embracing Change in Manitoba</b></p> <p><i>Shauna McCarthy, Brown &amp; Associates Law Office</i></p> <p>The practice of law does not stop at the Perimeter Highway. Shauna McCarthy will discuss both the impact of current changes and what more is needed for the modern law practice in smaller Manitoba communities.</p> <p><i>William (Bill) Gange, Gange Collins Holloway</i></p> <p>Old lawyers CAN learn new tricks! Bill Gange, a 37 year veteran, shares his experience of thriving through changes in the modern litigation world in Winnipeg with the example of the Public Utilities Board.</p> |
| 11:15 am - 12:00 pm | <p><b>Adapting the Court System</b></p> <p><i>Mr. Justice Leonard S. Mandamin, Federal Court of Canada</i></p> <p>The court system can and has adapted to changing needs about delivering justice with innovations in court process. Justice Mandamin will share his Court experiences and his knowledge of innovations in other Canadian Courts as examples of the flexibility available within the system. Specifically he will focus on the approach developed to address family violence on the Siksika Nation, a sizeable First Nation with a resident population of about 4,000 members.</p>                  |
| 12:00 pm - 1:15 pm  | <p><b>Lunch</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 12:30 pm - 1:00 pm  | <p><b>Big Ideas - Creating Excellent Lawyers – What is the Key?</b></p> <p><i>Moderator Dr. Gerald Heckman, Faculty of Law</i></p> <ul style="list-style-type: none"> <li>➤ It's Education <i>Dr. Jonathan Black-Branch, Dean, Robson Hall, Faculty of Law</i></li> <li>➤ It's Certification <i>Katherine Bueti, Bueti Wasyliw Wiebe</i></li> <li>➤ It's Experience <i>Paul Grower, Fillmore Riley LLP</i></li> <li>➤ It's Mentorship <i>Mme Justice Colleen Suche, Manitoba Court of Queen's Bench</i></li> </ul> <p><b>Presentations– in 6 mins or less – TEDTalks Style – with final vote</b></p>                |
| 1:00 pm - 1:15 pm   | <p><b>Break</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

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| 1:15 pm - 2:15 pm | <p data-bbox="457 159 1010 191"><b>Practicing Law at the Speed of Light</b></p> <p data-bbox="457 217 1705 250"><i>Dr. Larry Richard, Psychologist and leading expert on the psychology of lawyer behavior</i></p> <p data-bbox="457 276 1978 431">Change has psychological consequences including increased stress, distractibility and errors. Because of our training and our personalities, we, as lawyers, are more exposed to these consequences. Luckily, the behavioral sciences offer solutions. The lawyer of the future will need to be more psychologically skilled and Dr. Richard will outline the 4 most important skills to help us cope with change successfully.</p>                                                                                                |
| 2:15 pm - 3:00 pm | <p data-bbox="457 466 905 498"><b>Lawyering in the 21<sup>st</sup> Century</b></p> <p data-bbox="457 524 1331 557"><i>Monica Goyal, Engineer, Entrepreneur, Lawyer and Innovator</i></p> <p data-bbox="457 583 1978 777">New and emerging technological developments and tools, combined with pressures to decrease legal costs, mean many law firms are trying to understand how to best introduce and integrate new technologies into their practices. Monica Goyal knows what's happening out there and sees the need for technical competence among lawyers. She will recommend some practical tools that lawyers can use as well as offer suggestions for effecting change in the law firm.</p>                                                                                  |
| 3:00 pm - 3:20 pm | <p data-bbox="457 808 753 841"><b>Refreshment Break</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 3:20 pm - 4:00 pm | <p data-bbox="457 870 930 902"><b>The Future of Legal Regulation</b></p> <p data-bbox="457 928 1350 961"><i>Darrel Pink, Executive Director, Nova Scotia Barristers' Society</i></p> <p data-bbox="457 987 1978 1182">Looking at the changing nature of legal practice and the delivery of legal services, this presentation will address what Canadian regulation of legal services delivery might look like in the future. Are today's models up to the challenge of ensuring public protection? Is a different type of relationship between the profession and the regulator required to maintain competent and ethical legal service delivery, enhanced access to justice, to ensure the rule of law continues and fundamental and constitutional rights are fully protected?</p> |

| Time              | Topic                                                                                                                                                                                                                                                                                                                                               |
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| 4:00 pm - 4:30 pm | <p data-bbox="457 159 940 191"><b>Panel: #140Down – Now What?</b></p> <p data-bbox="457 217 1066 250"><i>Jordan Furlong, Monica Goyal, Darrel Pink</i></p> <p data-bbox="457 276 1948 354">Recapping and handling questions, the panel will leave us with some thoughts about practical take-aways and challenges from the day's presentations.</p> |
| 4:30 pm - 4:45 pm | <p data-bbox="457 446 1050 479"><b>Presentation of Richard J. Scott Award</b></p> <p data-bbox="457 505 840 537"><i>Richard J. Scott, presenter</i></p>                                                                                                                                                                                             |
| 4:45 pm - 4:50 pm | <p data-bbox="457 568 751 600"><b>Closing Comments</b></p>                                                                                                                                                                                                                                                                                          |
| 4:50 pm - 6:00 pm | <p data-bbox="457 630 856 662"><b>Wine &amp; Cheese Reception</b></p>                                                                                                                                                                                                                                                                               |